



IN SITU SOCIO CULTURAL TTT SESSION 4

FUNDRAISING FOR SOCIAL INITIATIVES Self-assessment

Questions

Focus of fundraising strategy is on:

- Purpose, sources and uses of funds
- Responsibilities of finance department staff
- Grants and subsidies

Diversification of funding sources contributes to greater:

- Profitability
- Social justice
- Sustainability

Grants are the main form of financing in traditional fundraising for social initiatives:

- True
- False

Source of debt capital for social initiatives are:

- Local governments
- Specialized banks and foundations
- Angel investors

Key disadvantage of equity capital as financing form is:

- Predictable financial obligations
- No dilution of ownership
- Not applicable to all legal forms of organizations

Hybrid finance includes characteristic of:

- Different financing forms
- Loans
- Grants

Partnerships in fundraising are commonly based on:

- Short-term perspective
- Values
- Taking



Revenues from economic activities and/or associated companies can be generated by non-profit / civil society organization only if allowed by the laws and regulations of the respective country:

- True
- False

Competencies required in the fundraising process are related to:

- Hard skills
- Soft skills
- Both hard and soft skills

Emotional intelligence competency related to social awareness that is key in fundraising is:

- Empathy
- Positive outlook
- Achievement orientation



Answers

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