

The system for reusable take-away packaging

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SITU GAME CHANGER

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## How it works for customers: deposit-free, digital, simple







#### **ORDER**

VYTAL bowls are waiting for you at the restaurant







#### **SCAN**

Scan the QR Code on the lid



**ENJOY** 

Enjoy your meal and return the box within 14 days at any partner restaurant

## Product range: suitable for (almost) all dishes



Standard VYTAL bowl: 1.250ml, 750ml, 500ml

 Leak proof, heat insulating and heat resistant up to 110°C



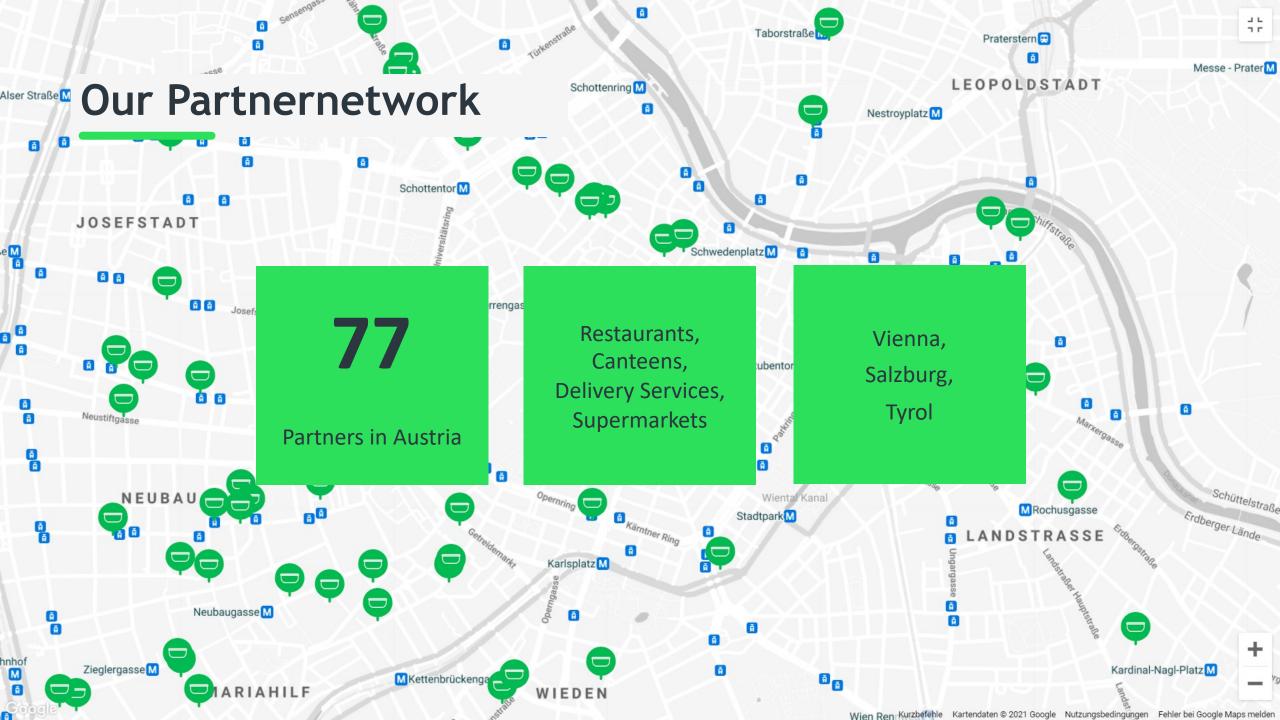
**Divided menu box with two compartments** (450ml/550ml)

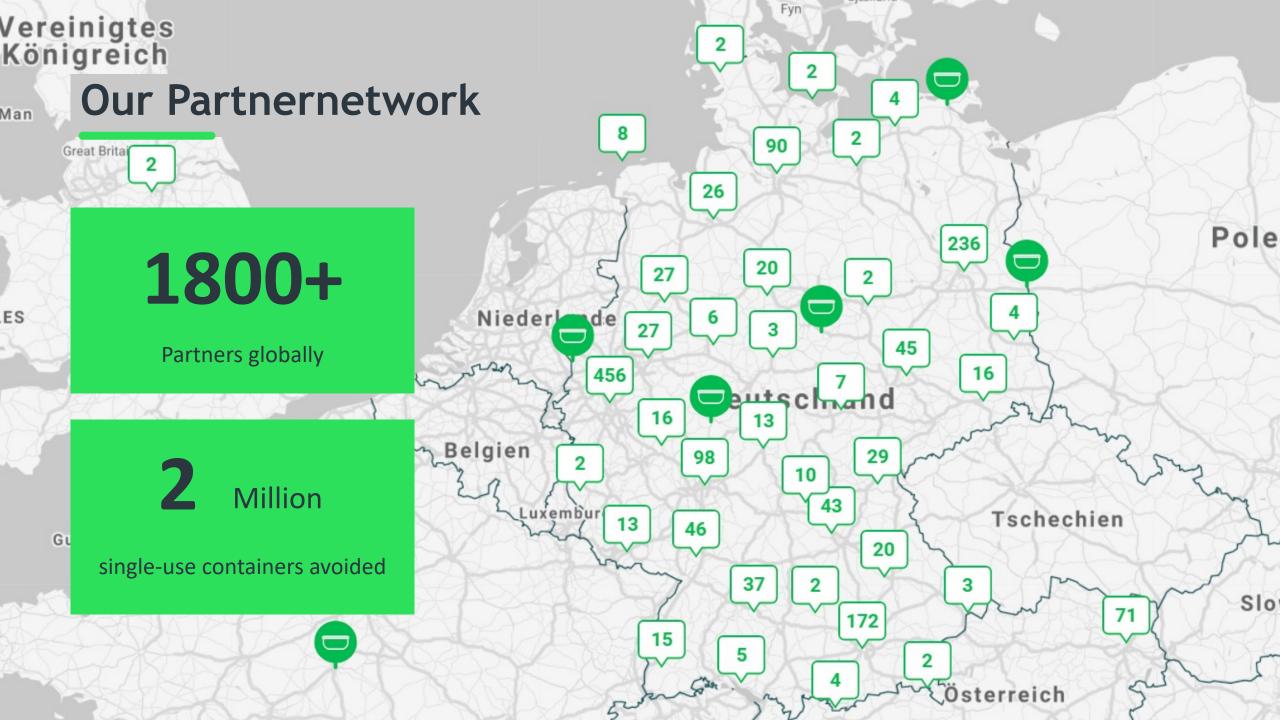
 Very stackable (spacers prevent vacuum) and leak-proof



Coffee cups with lid (0.31 & 0.21)

 Lid as a fixed part of the reusable system (QR code on the lid).





## Marketing Strategies: be creative









Social Media: Instagram and Linkedin

To reach out to customers and inform about how the system works

Calling and emailing: targeted outreach

To reach out to partners and ask them if the system would be relevant for them Events and promotions: engaging with the community

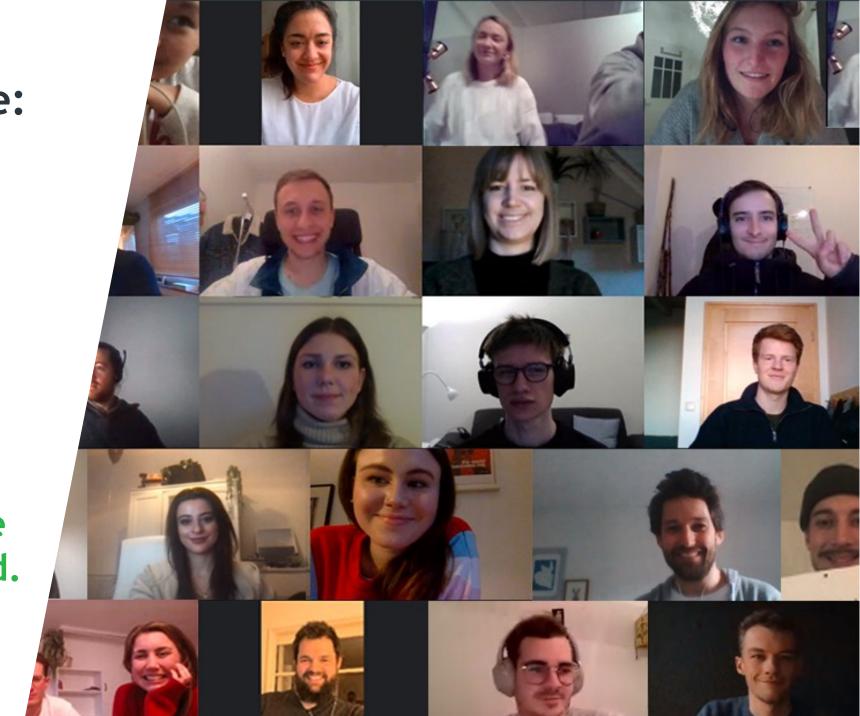
Reaching out to everyone in the startup space/sustainability space/packaging space

# Making it possible: The Dreamteam

BCG Founding Team
60 employees
3 countries

1 Vision:

We revolutionize the way we consume food.





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